

## **ACQUISITION OPPORTUNITY - BUY SIDE REPRESENTATION**

## **ACQUISITION CANDIDATE CRITERIA**

Business Description	Medical Device Manufacturing. Focus on manufacturers of medical devices or assemblies, preferably mechanically based processes including but not limited to precision machining, silicone and plastics injection molding, but open to other manufacturing technologies used in the production of medical devices. Strong emphasis on companies that own intellectual properties and patents on products or distinctive manufacturing processes or techniques.
Location	Operations in the United States or Canada.
Ownership	Require a majority investment in candidate. Current owners may retain a minority ownership stake.
Management	Post-acquisition continuity of existing management through employment contracts and agreements.
Revenue	Minimum of \$20 million during the trailing twelve month period.
EBITDA	Minimum of \$1.5 million during the trailing twelve month period.
Operations	Three (3) year operating history with consecutive growth. Diversified customer base.
Company Type	Public or private.

If you are company ownership or representative of a company that meets the criteria referenced above and you are interested in exploring an exit, please contact one of the following individuals:

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